

APS - Target Operating Model

Ready for the future: building a dual target operating model for Hilti



About

Hilti is a leading global provider of innovative products, services and software solutions for construction professionals.



Approach

EyeOn supported in the design of a dual Target Operating Model (TOM) and improvement roadmap that addresses Hilti's unique planning challenges.



Challenge

Hilti's newly formed strategy requires a future way of working supporting efficiency and flexibility simultaneously.



Results

Hilti is now equipped with a Target Operating Model (TOM) and an actionable roadmap for transformative supply chain improvements.



EyeOn brought invaluable expertise and strategic insight to this project. They understood our unique challenges and guided us in developing a dual model that balances efficiency with flexibility. Their recommendations for a segmented supply chain and advanced planning roadmap provided us with a clear, actionable plan to future-proof our operations.



Roeland Baaijens
EVP Global Logistics



APS - Target Operating Model

Improved operational efficiency for Hilti with a dual target operating model



Segmented planning

Clearly defined and differentiated operating model principles and planning methodologies per supply chain typology.



Functional requirements for APS

The project ensured the selected APS will effectively support Hilti's dual supply chain model, aligning with long-term goals.



Comprehensive action plan

A structured roadmap for implementing process enhancements, organizational adjustments, and new technologies to achieve seamless transformation.

